

## Experience

### Rails

*Engineering*  
02/2023 -

- Started as engineer #2, and now lead the 4-engineer team on the development of our invoicing product.
- Primarily responsible for writing and maintaining the core backend code (webserver, CI/CD processes, data pipelines).
- Current focus is on scoping out the roadmap for our next product (contract analytics).

### Lambda Labs

*Product Marketing Manager*  
10/2021 - 07/2022

- Led the launch of a [Linux GPU laptop](#) built by RAZER and marketed towards deep learning engineers. Extremely successful product launch resulting in 3x sales, 40% increase in services revenue, and first coverage for the company by major tech news outlets: [1, 2].
- Ran a quarter long project to develop messaging. Munged data with pandas from unnormalized SQL databases to generate product line's lifetime order history and customer base. Targeted those customers with a persona survey and conducted follow-up interviews to understand customer usage patterns. Identified opportunity to update pricing strategy by reducing hardware price, introducing support plans, and increasing the margins on factory dual-boot installs.
- Project managed a cross-functional group across the company to beta test production validation hardware and OS images, design and implement a new brand direction ([landing page and packaging](#)), proactively identify support issues, and establish manufacturing and shipping procedures.
- Ultimately recognized that the technical aspects of my work were the most fulfilling, and that product marketing was not going to be a good long-term fit for me.

### Flex Logix

*Technical Marketing Manager*  
01/2020 - 08/2021

- Interdisciplinary role leading technical marketing and GTM strategy for the InferX accelerators for convolutional neural networks.
- Performed competitive analysis by benchmarking Nvidia Jetson Xavier and Nano boards and creating a roadmap against the JetPack SDK for embedded development.
- Consolidated Excel based customer performance estimators into a Python script with a maintainable YAML config of the accelerator architecture. Reduced the turnaround time for estimating a customer model's performance from two weeks to 24 hours.

### Lyft

*Hardware Engineer*  
08/2018 - 01/2020

- Rose to directly responsible individual in the team that designed, built, and verified the next-generation compute hardware for Lyft's self driving system.
- Demonstrated an alternate C++ inference pipeline with on-GPU HEVC decoding (NVDEC), quantized FP16 models (TensorRT), and concurrent execution of batch=1 inferences on a single GPU (Triton Inference). Resulted in adoption of TensorRT by the perception team, HEVC encoding by the camera team, and initiated a push by the systems engineering team to create requirements allowing for allocating multiple cameras to a single GPU.
- Wrote services to collect and publish server sensor data to the on-vehicle ROS platform, which I then used to perform data analysis for preventive maintenance.
- Explored different system architectures balancing fault tolerance, reliability, and performance goals with mass, volume, thermal, and cost constraints; achieved cross team consensus from mechanical, thermal, systems, and product teams.
- Drove product lifecycle from RFQ and vendor selection, to final integration of validated and verified system into vehicle.
- Directly managed [two summer interns evaluating inference accelerators](#).

### SpaceX

*Software Intern*  
05/2016 - 08/2016

- As a member of the Engineering Data Systems group, I led development of the Engineering Change Notice step of the part version control process. Stood up a reproducible dev environment for Siemens Teamcenter, its Java SDK, and the Oracle db backend in a virtual image for Windows; refactored the relationships mapping functions from  $\mathcal{O}(n!)$  to  $\mathcal{O}(n \log n)$ ; and extended form and backend to support different Falcon 9 Blocks and Variants.
- Built the Java backend for a system that queried and downloaded part files from the central parts repository onto 3D printers in the additive manufacturing lab.

## Education

**Columbia University**  
B.S. Computer Engineering  
Class of 2018, GPA: 3.8 / 4.0